

FAHAD & OMID™

COMPANY PROFILE



www.fahadomid.com

ABOUT US

As a premier American-Kuwaiti company based in Kuwait, our mission is to consistently exceed client expectations in every aspect of our business. Our extensive network includes subsidiaries and channel partners, enabling us to offer services across the Middle East. Our team consists of highly skilled professionals with a track record of success, providing a diverse range of services and products to a varied clientele, including individuals, corporations, and governments, supported by a strong distribution network in the region.

Recognized in 2006 as one of the fastest-growing sales and marketing companies, we are committed to driving growth and generating significant returns for our international business partners. We offer customized solutions and seek collaborations with organizations aiming to enter the Middle Eastern market with innovative products and services. Our close relationships with global partners allow us to enhance sales, increase profits, and secure market leadership, supporting their expansion goals.

Our unique blend of exclusive products and services from the U.S. and Europe sets us apart as a leader in innovation and forward-thinking in the Kuwaiti market.

Media Solutions



Corporate Advisory



Smart Technology



Trading & Contracting





FAHAD AL SUFAYEH

Chairman & Founder

Fahad al Sufayeh stands out as an exceptional entrepreneur with over 22 years of experience in founding and scaling businesses. As the visionary founder and Chairman of Fahad & Omid Company, he has steered subsidiary companies towards seizing rapid growth opportunities with his strategic and executive leadership.

His background in a prominent Kuwaiti family, with connections extending to former Amir Sheikh Sabah Al Salam Al Sabah and Crown Prince Sheikh Meshaal Al Ahmad Al Jaber Al Sabah, places him close to the Kuwait Royal Family, one of the world's wealthiest.

Throughout his illustrious career, Fahad has forged partnerships with major international corporations, particularly in the technology sector. Fahad al Sufayeh group of companies, has successfully brokered contracts worth over \$900 million internationally, eyeing the \$1 billion milestone. His entrepreneurial acumen and determination have established him as a leader in his field.

Fahad's journey, marked by initial challenges, highlights his relentless pursuit of his goals and his resilience, earning him significant recognition. He has been featured in various media and was named one of Kuwait's top entrepreneurs in 2006, leading one of its fastest-growing companies.

His passion for startup investment, especially in their nascent and growth stages, underscores his role as a pioneer in introducing innovative technologies to the Middle East. Leveraging his extensive network of ultra-high-net-worth individuals globally, Fahad continues to influence the global business landscape significantly. His endeavors and achievements reflect his commitment to excellence and innovation, making him a notable figure in both regional and international business communities.



OMID RAHRAVANI

CEO - Co Founder

Omid Rahravani, the esteemed CEO and Co-founder of Fahad & Omid Company, is an accomplished Iranian American entrepreneur from Los Angeles. Boasting over two decades in business development, he is renowned as a strategic advisor to high-profile investors, members of royal families, and global elites.

In 2007, Rahravani was selected by the Italian Ambassador in Kuwait to represent his company at the 46th Salone Internazionale Del Mobile in Milan. He began his career in finance at JB Oxford Holdings Brokerage Financial Services in Miami, Florida, earning Series 7 and Series 63 licenses.

His journey continued at Morgan Stanley on Wall Street, where he obtained his Series 65 Licensed Investment Advisor designation and completed the Morgan Stanley School of Financial Products and the Sophisticated Financial Advisor Program in New York. His expertise spans Risk Management, Asset Allocation, and Trading Stocks. Additionally, he is a licensed real estate professional in Florida and holds an International Diploma in IT Skills from the University of Cambridge, UK.

Rahravani's entrepreneurial drive is inspired by his father, a successful Persian businessman who immigrated to Kuwait in the 1950s and established a leading automotive oil and distribution company. Raised in Kuwait, Rahravani absorbed invaluable business insights from his father's ventures, shaping his global perspective and business acumen.

Throughout his career, Omid Rahravani has become a trusted advisor for entities seeking to penetrate the Middle Eastern market, utilizing his extensive knowledge and experience to facilitate their growth and success. His unique background, combining American dynamism with Middle Eastern insights, positions him as a pivotal figure in international business expansion and strategic investment.



MetaMedia™ Capital Inc.

metamediacapital.com

Media Solutions

A leading digital media and entertainment private equity providing expansion capital and buyout funding for businesses in growth sectors including Technology & Internet, Media & Entertainment. Focusing on exceptional high growth SMEs, which are proven businesses becoming innovative international leaders and global challengers.



METAMEDIA CAPITAL

LAVISH LIFE
MAGAZINE



THE
START UP
SAVVY
MAGAZINE



LUXÉRISÉ



X™ Media Company

xmediacompany.com

We are a comprehensive branding and digital creative agency headquartered in the State of Kuwait. Our main focus is building successful brands, from the initial logo design to your print materials, website development and social media marketing.



AC3



Spark Partners™ Company

sparkpartner.net



We are solely focused on developing extraordinary companies through our expertise in private equity and venture capital. We accelerate business growth with technology, sales and marketing strategy, and a community of industry leaders, business owners, coaches, and consultants. Our powerful team members have deep entrepreneurial and professional backgrounds.

L'PICCI





MetaMedical™ Solutions

metamedicalsolutions.net

An intelligent virtual environment for healthcare, we are the future of healthcare. Imagine a virtual world for healthcare professionals where doctors can share their knowledge and patients can learn how to take care of themselves. A new kind of virtual world that will allow you to interact with your doctor in a safe and private way, without having to leave your home. State-of-the-art healthcare delivery technologies, discuss the challenges that exist in delivering healthcare, and show you how the metaverse healthcare platform can help solve these problems.



Sahara Oil
Express™

Sahara Oil Express™

saharaoilexpress.com

Sahara Oil Express™ is one of the first and oldest, automotive products distributor in the State of Kuwait. Our goal and vision has always been to be a leader in the field of the automotive sector in the State of Kuwait providing the best Wholesale, Retail and Individual customer products for Engine, Hydraulic,

Gear or Transmission Oils in our territory. We have a chain of retail stores, wholesale outlet warehouses and service centers across the State of Kuwait. Sahara Oil Express™ is an authorized trusted distributor for the top international lubricant brands in the world.





SUPREME ESTATE

Supreme Estate™

supremeestate.net

We are part of a strategic alliance with one of the world's largest property groups, gaining access to its prestigious network of over 600 offices worldwide. Through this partnership and other associations, we are uniquely equipped to provide prospective buyers and sellers with a comprehensive range of professional property services. Our International Estate Division has strong sales alliances in a number of European markets including London and further afield in America. These alliances are in addition to our own main headquarters in Kuwait and sales offices in Dubai and Qatar, where we have successfully implemented the international marketing and sales of a number of leisure development projects.

www.fahadomid.com

**Trading &
Contracting**



DAMAC

Invade™ Contracting Company

invadeco.net

Managed by a team of experienced professionals coupled with its mission to keep abreast of the latest technological innovations worldwide and is adequately geared towards meeting the needs of its clients. Our company focuses and has its specialties, through its associates, in the following sectors, Infrastructure, Construction , Oil & Gas, Renewable Energy,

Power and Water Treatment. Through our consortium we have the experience, capabilities to provide quality workmanship on a variety of structures including engineering, procurement and complete infrastructure services for government projects.



INVADE
CONTRACTING

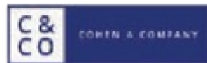




The Royal Wealth™ Family Office

trwfo.com

We are an independent investment and wealth advisory firm for high-net-worth individuals, families, trusts, foundations and endowments. Our leading experts individuals, families, trusts, foundations and endowments. Our leading experts transferring income from generation to generation. With local insight, and global footprint, we unlock exceptional investment opportunities across regions, asset classes, market sectors and revenue sources. We partner with only the strongest candidates, who adopt research-driven approaches, taking advantage of market inefficiencies for high-return potential. By partnering with global firms, and worldwide consumer brands, we can secure favorable investment terms for our clients that are not available to other investors. From London to Zurich, New York to Hong Kong, we cherry-pick the finest investments for our clients, in line with their unique strategies.



Recruit Me™ Company

recruit-middeeast.com

We provide content, tools, methodology, training and thought leadership, all based on a foundation of unshakeable principles and proven practices. Our ultimate aim is to deliver not just incremental, but transformational results. Working toward our common mission of enabling greatness in people and organizations everywhere.





Woman PWR™ Foundation

womanpwr.org

Woman PWR™ Foundation is dedicated to Connecting, Inspiring & Empowering Women around the Middle East. Our main goal is a world where every woman is able to use her voice, make her own decisions, and engage in economic opportunities.

Woman PWR™ Foundation is the first women empowerment organization that helps successful women meet like-minded successful women in the Middle East. Woman PWR™ brings together high achieving successful professional women around the Middle East.

We are dedicated to developing future leaders, enhancing the role of women in the Middle East. Empowering women to achieve their full economic potential by inspiring women to become advocates, change makers, and leaders in the Middle East. Equip them with resources, opportunities, and a global platform that facilitates networking, learning, and sharing of experiences. We are fortunate to have the partnership of prestigious institutions, government agencies, and talented individuals to team up with Woman PWR™ Foundation.

PRODEA SYSTEMS INC.

Smart
Technologies

We are the exclusive advisors for Prodea Systems Inc. in the Middle Eastern region, with over \$100 million dollars and a 12 year head start, Prodea Systems Inc. tackles the internet of things IoT with smart device services, smart home services, remote patient monitoring, e-government and enterprise. Prodea Systems Inc. enables service providers, enterprises, manufacturers and governments to quickly add and integrate white-label, value-added services and its best-of-breed IoT Solutions Provider partners, to their offerings across smart home, smart city, security, digital health, energy, e-government, and other vertical markets. Prodea Systems Inc. is owned by celebrity astronaut Anousheh Ansari who on September 18, 2006, she became the first Muslim female space tourist. Anousheh Ansari is one of the richest Iranian American women in the world net worth estimate \$750 million dollars.

Her previous business accomplishments include serving as co-founder and CEO of Telecom Technologies, Inc. (TTI). She was listed in Fortune Magazine's 40 under 40 list in 2001 and honored by Working Woman as the winner of the 2000 National Entrepreneurial Excellence award. Prodea Systems Inc. estimates the worldwide market for its products and services could be as much as \$5 trillion by the year 2021, published on July 26th 2017 in an article "North Texas Technology Visionary Anousheh Ansari's Next Big Move" on NBC Dallas Forth Worth.



prodea.com



BRASTEMP



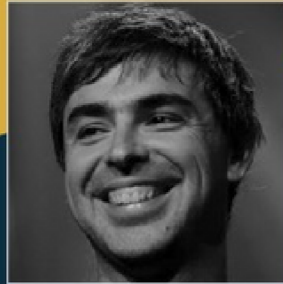
OSRAM

A PROVEN IOT SERVICE PLATFORM PROVIDER IN 80+ COUNTRIES, ACROSS 6 CONTINENTS, AND BY 20+ COMPANIES AND BRANDS.

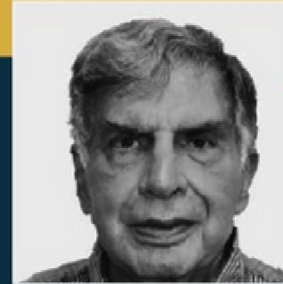
Smart Technologies



Anousheh Ansari
Prodea Systems / XPRIZE /
Founder and CEO



Larry Page
Google Founder and CEO



Ratan Tata
Chairman of TATA Sons
Holding Company



Elon Musk
SpaceX / Tesla / PayPal
Founder and CEO

XPRIZE Foundation

xprize.org

Anousheh Ansari is the CEO of the XPRIZE Foundation. Ansari, along with her family, sponsored the organization's first competition, the Ansari XPRIZE, a \$10 million competition that ignited a new era for commercial space flight. Since then, she has served on XPRIZE's Board of Directors. XPRIZE Foundation has designed and launched seventeen prizes in the domain areas of Space, Oceans, Learning, Health, Energy, Environment, Transportation, Safety and Robotics. The \$10 million dollar Ansari XPRIZE for private spaceflight, spurred an industry and created exponential breakthroughs.



Since then XPRIZE Foundation have launched over \$140 million in prize purses, including the \$15 million Global Learning XPRIZE, the \$10 million Qualcomm Tricorder XPRIZE, and the \$1.4 million Wendy Schmidt Oil Cleanup XPRIZE. Each of these prizes has created an industry-changing technology that brings us closer to a better, safer, more sustainable world.

Benefactor of the Global Learning XPRIZE, Elon Musk is the CEO & Chief Technology Officer of Space Exploration Technologies (SpaceX)

Fahad & Omid™ Company

**Corporate
Advisory**

ROYAL FALCON ONE™



ROYAL FALCON ONE

The Royal Falcon One is the world's first Mega-Yacht fully designed by Porsche Studio teaming up with us to benefit from our successful background and our trusted influence to help give the Royal Falcon one a new launch with stronger exposure directly to the Royal Families and the elite society around the world.

The Royal Falcon One is a brand-new 134ft 98in power catamaran with a beam of 12.5 meters and a draft of 1.7 meters and an all-aluminum superstructure with a voluminous interior and was manufactured in Sweden custom-built to Lloyd's Register classification, under Cayman Island Flag and is also compliant with commercial operations. The yacht has a 1,200nm range at a cruising speed of 15 knots and has a top speed of 37 knots given by nearly 10,000 horse powers from two 16V 4000 MTU diesel engines with MJP waterjets.





ROYAL FALCON ONE

www.fahadomid.com

Corporate
Advisory

The Royal Falcon One features twin 4,600 horsepower diesel engines and twin Rolls-Royce KaMeWa waterjets, delivering a cruising speed of around 15 knots and can go up to 35 knots whilst designed for low fuel consumption, with a range of 3,200km. On the main deck, the saloon is the heart of the yacht and is the natural place for guests to gather. Entering from the aft deck, one is immediately struck by the size of the 12.5m beam. Rather than one single lounging area, the saloon offers a variety of sitting areas conducive to smaller groups pursuing different activities at once. Moving forward through the main Media corridor, one enters the main guest area which houses 3 luxurious VIP suites and, in the front, the Panoramic Lounge with the entertainment area, bar and offers the perfect settings for unwinding and relaxing while enjoying the view of the sea. On mid deck level, the masterpiece owner's suite and balcony with a luxury bathroom. Mid deck level also houses 1 luxurious VIP suite, the Captain's cabin and the main control bridge. The owner's balcony opens onto a panoramic view to stern, port- and starboard side views with a total accommodation for 10 guests, comprising of the owner's suite and 4 VIP suites. The upper level (fly bridge) has a jacuzzi pool surrounded of lying down beds, a bar and outdoor bridge to command the yacht.





With 7 offices in seven countries around the world,
we make our experience and global network
available to our clients



Fahad & Omid General Trading and Contracting Company

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